

With the staff's reliance on the Internet to process time-sensitive adoption documents, outages are not acceptable.

CASE STUDY

Holt International Children's Services revolutionized international adoptions in the 1950's and is the country's oldest and largest international child adoption agency.

Headquartered in Eugene, Oregon, the organization has six US-based branches and a network of 218 cooperating agencies. Since inception, Holt has placed more than 40,000 orphaned, abandoned, and vulnerable children from 30 countries with adoptive families in the US.

In 2000, Holt implemented an Oracle database and made significant changes to its network infrastructure, moving them from a convoluted and outdated system to a robust, Internet-based system.

With this change, Holt relied more heavily on the Internet and when the connection failed, their organization struggled to complete daily tasks. This was especially critical due to the sensitive adoption documents and proceedings they regularly processed.

Losing Internet connectivity is not acceptable

Bob Goodness, Director of Information Services, realized that his staff had come to expect Internet connectivity that never failed. "When our Internet connection goes down, work at our organization grinds to a halt, which means critical, sensitive adoption documents and proceedings are delayed."

Goodness set out to find a solution that would affordably meet their needs for seamless uptime.

The solution was the Ecessa PowerLink, which won out over the competition – offering the same features at two to three times less expensive.

The PowerLink provides:

- Automatic failover, which means network peace of mind. Goodness is no longer worried about the organizations Internet connectivity.
- The ability to add future bandwidth. Goodness can easily add additional Internet connections and establish protocols to manage them, simply and easily.



"I tried to understand why Ecessa's competitors were two to three times as expensive while offering the same basic features. They couldn't convince me, so I chose Ecessa."

"Ecessa's PowerLink works like a dream, I rarely think about it, and when I do, I smile."